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**Master-Seminar Winter Semester 2019/2020**

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## **Who becomes an entrepreneur?**

### **How to apply:**

- The application process runs via <https://flip.wiwi.uni-wuerzburg.de/> with uploading a current transcript of record and an overview of all exams they will be taking this semester

### **Time Schedule:**

- Wednesday, October 30<sup>th</sup>, 2019: Kick-off Meeting and topic assignment
- Friday, January 10<sup>th</sup>, 2020: hand in the preliminary version of your seminar paper
- Friday, January 24<sup>th</sup>, 2020: hand in the final version of the seminar paper

<p><b>Block Seminar</b></p>
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<p>during the week of January 13<sup>th</sup> to January 17<sup>th</sup> 2020 (exact time and room to be announced)</p>
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The number of participants is limited to 15 **students**.

The total grade of the seminar comprises a mark for the seminar paper and a mark for the block seminar (presentation of your paper, presented comments to another paper, and discussion)

The seminar will be held in English.

## **List of Topics**

### **The role of acquiring balanced skills when becoming an entrepreneur**

Lazear, E. (2004). Balanced Skills and Entrepreneurship, *American Economic Review Papers and Proceedings*, **94**(2), 208-211.

Lazear (2005), Entrepreneurship, *Journal of Labor Economics* **23**(4), 649-680.

### **Why do nascent entrepreneurs work often in small firms?**

Wagner J (2004). Are young and small firms hothouses for nascent entrepreneurs? *Applied Economics Quarterly* **50**: 379-391.

Elfenbein, D., Hamilton, B. & Zenger, T. (2010). The small firm effect and the entrepreneurial spawning of scientists and engineers. *Management Science* **56**(4):659–681.

### **Entrepreneurs love their autonomy**

Sorensen, J. B. (2007). Bureaucracy and entrepreneurship: Workplace effects on entrepreneurial entry. *Administrative Science Quarterly*, **52**(3), 387–412

Tåg, J., Åstebro, T. and Thompson, P. (2016). Hierarchies and Entrepreneurship, *European Economic Review* **89**(C), 129-147

### **Is it for the money? Pecuniary vs. non-pecuniary motives to become an entrepreneur**

Sauermann H. 2018. Fire in the Belly? Employee Motives and Innovative Performance in Start-Ups versus Established Firms. *Strategic Entrepreneurship Journal* **12**: 423-454.

### **Necessity vs opportunity entrepreneurs**

Rocha, V., Carneiro, A. & Varum, C. (2018). Leaving employment to entrepreneurship: the value of co-worker mobility in pushed and pulled-driven start-ups, *Journal of Management Studies* **55**(5), 60-85.

### **When the employer does not see the business opportunity?**

Klepper S. (2007). Disagreements, Spinoffs, and the Evolution of Detroit as the Capital of the U.S. Automobile Industry, *Management Science* **53**(4), 616-631.

### **Does entrepreneurship pay?**

Hamilton (2000). Does Entrepreneurship Pay? An Empirical Analysis of the Returns of Self-Employment, *Journal of Political Economy* **108**(3), 604-631.

Campbell B. 2013. Earnings Effects of Entrepreneurial Experience: Evidence from the Semiconductor Industry. *Management Science* **59**(2): 286-304.